



MarketWatch

MARINE BANK
Trust & Investment Management

Conference Call Summary

Joe Terril, Terril & Company, Featured Speaker



The general theme of this call is “more of the same.” The economy continues to improve. Although the economy is not back to where it was pre-COVID, the information coming out each month continues to be better than the previous month. The direction of the economic figures, not only in the United States but around the world, is encouraging and we believe it will continue.

The incidence of COVID cases is falling. In mid to late July, the United States was producing 75,000 new COVID cases a day. Yesterday, it was 32,000. Some medical experts expect the number of new cases a day to fall, by September, under 20,000, and maybe even under 10,000. The cascade of cases should continue to encourage people to keep open their economies—schools, restaurants, bars, and businesses, and perhaps even further open them.

Both Italy and Germany are working on allowing cruise ships to begin to operate again. Figures in the United States on the number of people going through airport security by TSA continue to increase every week. We are encouraged that people around the world want to get out and are participating in the economy. We believe this trend will continue through the end of the year.

An interesting statistic released this morning by the World Health Organization; the Southern Hemisphere is seeing lower than average incidences of the traditional flu. This reduction took place during the last four months, their winter. Many people in the United States expect a significant uptick in the rate of COVID when the flu season continues in November. However, we generally look to the Southern Hemisphere as an indicator of the severity of our upcoming flu season. The Southern Hemisphere is seeing a marked drop in typical flu cases. This drop in number of cases could be due to the precautions people are taking all over the world, such as handwashing and wearing a mask. We disagree with the dire prediction that we will see a massive increase in COVID in November. Therefore, the economy should continue to improve.

Further, the falling incidences of COVID cases are without any type of vaccine. We believe, along with many medical experts, there will be vaccines for COVID, by one or more companies, by the end of the year.



Overall, we remain bullish. We continue to invest in the companies closely tied to economic recovery, particularly ones that so far have not participated in the recent market rallies, including banks, energy, and airlines. We see the investments with sizable 25%, 35%, even up to 50% gains in front of them as the world economy continues to recover.

ClientQuestions



Monthly conference calls with time for your questions about the state of the markets are just one of the many personalized services offered by Marine Bank's Investment Management Team. This **MarketWatch** update is a summary of our monthly call.

Question: Joe, what are your thoughts on the upcoming election?

Answer: Many speculate that the election is going to create tremendous volatility. Subject to a person's political outlook, they worry if a Democrat or a Republican gets elected, respectively, the market will collapse. History shows neither being the case. There could be volatility as the campaign goes along, with people saying or advocating things at the extreme to reach their voters. History shows that, after elections, things come in dramatically different from all of the extreme campaign promises. At the end of the day, other factors, including what the Federal Reserve Bank is doing, what the rate of inflation is, and how well the economy is continuing to recover from COVID, will have more of an impact on the markets than the election will. However, we anticipate there will be days when the market is volatile because one of the candidates says something the markets disfavor.

Question: What are your thoughts on the importance of another stimulus bill being passed?

Answer: We do not believe it is urgent or as necessary as some market participants say. The continuing economic recovery is tending to be as good a stimulus as injecting another trillion dollars or more into the economy. If the stimulus bill is passed, the markets will likely take it as a positive. However, if it is not passed, we do not see a big sell-off. The economy itself is recovering and, consequently, will be a better stimulant to the economy. Companies are hiring people back to work. Corporations are gearing up manufacturing to get caught up with some of the pent up demand. Additionally, there continues to be a shortage of materials that need to be produced. This is a much better economic stimulus than injecting money into the economy.



Our next monthly conference call will be:
September 16th 2020
October 21st 2020
November 18th 2020
at **10:30 a.m.**

To participate, dial
1.866.210.1669

When prompted, enter code **8558354#**

Email your questions to Annette in advance:
amclure@ibankmarine.com



Investments are subject to risk, including possible loss of principal. Investments are not deposits of or guaranteed by Marine Bank, and are not insured by the FDIC.



Marine Bank's
Annette McClure
Executive Vice President
Trust & Investment Management
amclure@ibankmarine.com
217.726.0661



John "Joe" Terril
President of Terril & Company, a St. Louis based, independent wealth management firm. Terril & Company has been overseeing retirement plans, IRAs and individual investment portfolios for over 37 years, an important keystone of Terril & Company's philosophy remains ensuring no conflicts of interest exist between the company and its clients.